California

Dairy Information

Packaged Fluid Milk in California

Percentage of Total Fluid Milk Products Sold, by Size of Container October of Selected Years: 2002, 2003, and 2004

Year	3, 5, 6 Gallon	1 Gallon	1/2 Gallon	Quart	1/3 Quart (10 oz.)	Pint	1/2 Pint & (8 oz. Pouch)	4 oz. (Pouch)	12, 14 oz.	Other
	Percent									
2002	1.16%	68.80%	14.74%	2.45%	0.68%	2.16%	9.80%	0.06%	0.01%	0.13%
2003	1.15%	68.15%	16.18%	2.87%	0.63%	2.19%	8.75%	0.06%	0.01%	0.23%
2004	1.02%	69.49%	15.08%	2.52%	0.41%	1.97%	8.82%	0.09%	0.35%	0.26%

Percentage of Total Fluid Milk Products Sold, by Type of Container October of Selected Years: 2002, 2003, and 2004

Year	Glass	Paper	Plastic	Bag				
	Percent							
2002	0.07%	21.12%	77.66%	1.15%				
2003	0.04%	19.11%	80.11%	0.96%				
2004	0.06%	17.17%	82.28%	0.47%				

- The top three containers of fluid milk sold in California were: gallon plastic containers (69%); half gallon paper containers (8%); and half gallon plastic containers (7%)
- The container showing the largest growth in sales was the 14-ounce container, increasing from 27,680 in October 2003, to 1.9 million containers sold in October 2004
- Sales of fluid milk in paper containers continued to decrease, down 4% over the last three years
- The proportion of fluid milk products sold in plastic containers increased, continuing a long-term trend of growth
- The gallon size container continued to be the most utilized size container for fluid milk products, followed by the half gallon and half pint containers, respectively

(See Page 28 for details on this report)

Source: October Fluid Milk Sales Container Survey for California, completed by CDFA Dairy Marketing Branch, December 2004.



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